

# The Manitoba Co-operator

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## The New Day

An economic order with intelligent planning and general distribution of power and culture for its essential characteristics will indeed be new. What we have now is not a system but a haphazard, chaotic, anarchic struggle with small areas in which order and plan are being established. Not since the medieval world was broken up has the Western world had an orderly economic procedure.

Also never before have the hewers of wood and drawers of water been anything but toilers, the coolies anything else than bearers of burdens, the cultivators of land anything else than peasants. Always they have lived apart from the world of comforts, education, art. To open its doors to all of them is to usher in a new day upon the earth.

—Prof. Harry F. Ward.



Official Organ of MANITOBA CO-OPERATIVE CONFERENCE, LTD.

COMPRISING

Manitoba Pool Elevators  
Manitoba Co-operative Poultry Marketing Association

Winnipeg District Milk Producers' Association  
Wawanesa Mutual Insurance Company  
Canadian Co-operative Wool Growers

Manitoba Co-operative Wholesale Society  
Manitoba Co-operative Livestock Producers  
The Co-operative Marketing Board  
Manitoba Vegetable Growers' Co-op.

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# NEWS and VIEWS

Co-operation is not a separate element—it is an economic necessity.

—Charles Steinmetz.

The darkest hour in any man's life is when he sits down to plan how to get money without earning it.

—Horace Greeley.

The corn crop of Argentina is officially estimated at 450,762,000 bushels, which constitutes a record. The previous record crop was 419,661,000 bushels in 1930-1931.

Cockfield, Brown and Company, a Canadian advertising agency, has been employed by the B. C. Tree Fruit Marketing Board to make a study and give advice on the marketing of tree fruits.

Australian farmers and butter manufacturers are worried because Australian butter is selling in England, retail, 8 cents a pound below Danish, which, they say, represents a loss to the Australian producer of about \$14,000,000 a year. Nobody seems to know why the difference should exist.

There are about 6,600 consumer co-operatives in the United States with approximately 1,800,000 members and which, in 1934, did in the neighborhood of \$365,000,000 worth of business. The societies comprise 500 general stores, 1,600 farmers' supply associations, 1,600 miscellaneous business enterprises and 3,600 credit unions.

The business of the Scottish Co-operative Wholesale Society for 1935 totalled £18,626,251, an increase of £972,724 over 1934 and £2,616,000 over 1933. They must have turned that corner in Scotland!

There are in Lower Austria 585 Raiffeisen credit societies with 150,000 savings' depositors and with \$15,400,000 on deposit and \$11,256,000 on loan. Altogether more than 200,000 farmers are linked up with the co-operative movement in Lower Austria.

Manhood, not scholarship, is the first aim of education.

—Ernest Thompson Seton.

A politician thinks of the next election; a statesman of the next generation.

—James Freeman Clarke.

President Roosevelt has asked the U. S. congress to provide the sum of \$937,791,966 for army and navy purposes in 1936-37.

The West Australian Wheat Pool estimates the Australian crop of 1935-36 at 133,000,000 bushels.

Under a re-organization scheme 1,000 miners have been dispensed with in a mining area in Durham, England. Nobody has any suggestion to make as to what is to be done with them.

Co-operation is the answer to the economic chaos of today. The profit system is a wall between production and use and the only way to remove that wall short of a revolution is by co-operation.

—Floyd Olson, Governor of Minnesota.

British farmers obtain 72 per cent. of their income from livestock, 2.18 per cent. from wheat, 6.13 per cent. from all grains, 3.25 per cent. from sugar beet and the remainder from market garden produce, hops, hay and straw.

The U.S. Bureau of Agricultural Economics forecasts an increase in barley imports into the United Kingdom up to the end of June, 1936, owing to a small barley crop in that country, increasing beer consumption and increased hog production.

The International Wheat Advisory Committee, which is still in existence despite the blow given it by the refusal of Argentina to abide by the quota system, will meet in London this month. It is expected the various governments at this meeting will declare their policies with regard to wheat and the stimulation of consumption.

People do not lack strength; they lack will.

—Victor Hugo.

Life would be a perpetual flea hunt if a man were obliged to run down all the innuendoes, inveracities, insinuations and misrepresentations which are uttered against him.

—Harry Ward Beecher.

Portugal has a surplus of wheat which it cannot sell. The government, therefore, has prohibited the sowing of wheat on land not sown to wheat last year. Violation of this law is punished by destruction of any wheat so grown.

Justice is as strictly due between neighbor nations as between neighbor citizens. A highwayman is as much a robber when he plunders in a gang as when single; and the nation that makes an unjust war is only a great gang.

—Benjamin Franklin.

The British National Farmers' Union has decided to prepare a draft marketing scheme for tomatoes. Channel Island growers have given assurance that they will co-operate in the working of the scheme, and it is understood that the Union will only proceed with the scheme if similar legislation is passed in the Channel Islands. In the meantime, the Import Duties Advisory Committee has under consideration another application from the Union for a revision of the duties on imported foreign tomatoes.

## OUR PUZZLE CORNER

A friend of the Puzzlemaker went for a trip in the country showing motion pictures with the Co-operative Marketing Board's projector and preaching the gospel of Co-operation. On his return he was asked what the attendance was at the meetings. "Well," he said, "you are fond of puzzles, so figure this out. We had four meetings with an average attendance of 142½. There were twice as many at the last meeting as at the first, twice as many at the second as at the third and ten less at the third than at the first." How many were there at each meeting?

(For answer see page 19)

## Queensland Compulsory Pool Saves Growers from Bankruptcy

(From "The Producers' Review," Queensland)

**BANKRUPTCY FOR WHEAT GROWERS:** Report of the Federal Royal Commission on Wheat: "The number of wheatgrowers in Australia is about 62,000. The Commission recommends that one-third of the number be allowed to go into bankruptcy."

"The position of the wheat-growers has gone from bad to worse, and patience, long-suffering and self-sacrifice, which have characterized them while they watched their life-savings and assets disappearing under the present system governing production and marketing of their products in Australia, have all gone for nothing. Many of those in the wheat industry of Australia are laboring under appalling financial difficulties and are in constant fear for dispossession."

That statement was made on August 8 by the president of the Farmers' and Settlers' Association of New South Wales at the annual conference of the organization. The acute position of wheat-growers in the other States can readily be recognized from the following extract from the report of the Federal Royal Commission on Wheat, which is still sitting:—

"The number of wheat farmers in Australia is about 62,000. The Commission recommends that one-third of the number be allowed to go into bankruptcy, and that one-quarter of the growers be given debt relief. Sixty per cent. cannot produce profitably at present prices. Forty per cent. of wheat growers, even if free of all debts and subsidized at 3d. a bushel, could not produce wheat at the Commission's basic price. Less than 50 per cent. can continue without help. There is no remedy on the side of production or marketing.

### Not True of Queensland

"Thank the Lord those conditions do not prevail in Queensland," was the statement made to us by a wheatgrower who read the above report, and he added:

**WHEAT FARMS ABANDONED:** Report in "The Wheatgrower," official journal of the wheatgrowers of Western Australia: "Today there are thousands of abandoned wheat farms in Western Australia, and it seems certain there will be more to follow."

"We have to thank our Wheat Board for saving us from the parlous plight of wheatgrowers in the South."

### The Genesis of the Queensland Pool

Writing to the press this month, Mr. George Burton, of Cambooya, emphasized the fact that it was the "Producers' Review" which instituted the wheat pooling system in Queensland. Mr. Burton said:—

"No one denies the 'Producers' Review' the chief credit for the institution of the pooling system in Queensland, of which the Wheat Pool was the first. Pools have returned to Queensland farmers in the aggregate a good many millions of pounds more than they would otherwise have received."

### STATE ELEVATORS FOR ARGENTINA

The Argentine government has once more taken up its scheme for the rationalization of the grain industry. At its September session the Senate voted 50 million dollars for the building of grain elevators out of the currency fund, which has been accumulating during the past year for the purpose of supporting wheat prices and has not been needed owing to the rising world market prices. In addition, the Senate has passed a long-debated grain law, setting up a national grain and elevator commission. This body is entrusted with the task of controlling deliveries and standardizing and improving the quality of Argentine wheat. Until the elevators come into operation, the commission will inspect all consignments of wheat going abroad, and it will keep statistical and market rec-

ords and carry on propaganda. It is hoped that the new measures, and the building of elevators in particular, will prevent the glut which always occurs on the market immediately after the harvest, owing to the inability of farmers to store their grain.

—I.C.A. News.

### NORWAY'S NEW AGRICULTURAL PROGRAM

The introduction of a guaranteed price for first-grade butter is one of the measures taken by the Norwegian government in pursuance of its scheme of agricultural expansion. Other measures adopted this year are control of bacon and egg prices, regulation of butter production, increased grants towards lowering the price of fertilizers, and grants towards the repair of small farms. The minister explained that the government does not contemplate socialization of agriculture as a whole, but aims at increasing its share of the national income, which was only one-seventh in 1934, though one-fourth of the population is dependent upon agriculture. To this end the future programme of the government is considering direct regulation of production (Norway already has a system of organized marketing of agricultural products through central boards, based mainly on the voluntary principle). Until agricultural production has been doubled, however, there will be no need for restrictions. A national scheme of land settlement, providing for about 10,000 new farms and the cultivation of 200,000 hectares of new land over the next ten years, is contemplated, together with an energetic policy of conversion and lower interest rates so as to reduce agricultural indebtedness. Organization of credit and agricultural training are two other prime necessities which will be dealt with in the near future.

—I.C.A. News.

"The Light of the Home," the general educational magazine of the Japanese co-operative movement, has increased its circulation to 1,200,000.

Many a politician thinks the world will beat a path to his door if he builds a better clap-trap than his neighbor.

# MANITOBA POOL ELEVATORS

**P. F. BREDT, President and Managing Director**

**C. H. BURNELL, Vice-President**

**D. A. KANE, Manager**

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## THE LATE J. A. MCGREGOR

It is with much regret we record the untimely death of Mr. J. A. McGregor, Agronomist in the Extension Service of the Manitoba Department of Agriculture.

Mr. McGregor was well known to the members of this organization. He assisted in the work carried on by the junior co-operators under the direction of the Manitoba Wheat Pool. More particularly, he directed and supervised the work of the young co-operators at several of our elevator points last year in growing the barley test plots. His report on this work was made shortly before his decease and is given on this page. He took a keen interest in the efforts of the organized farmers to maintain and raise the standard of living of the man on the land and gave ready assistance to all such organizations in furthering the study of those problems related to field production. In him, agriculture has lost a friend whose place will be difficult to fill.

Mr. McGregor was a student of the Manitoba Agricultural College and secured his B.S.A. degree in 1923. In 1932 he gained his Master's degree, having specialized in agronomy at the University of Manitoba.

## BARLEY SEED TEST 1935 SEASON

This article is not to be confused with that on page 5. This deals with tests of barley used for seed by farmers last year whilst the article on page 5 refers to an entirely different activity, the results of growing test plots of specified true to type barley varieties.

During 1935 the production section of the National Barley Committee inaugurated a malting barley seed test in the good barley growing districts of Manitoba and Saskatchewan. The Manitoba Pool Elevators co-operated in this work by having their elevator agents collect samples of barley seed from customers. These were

forwarded to Winnipeg and classified as to their suitability for seed. The samples were then grown in short rows at the Manitoba Agricultural College, Winnipeg, and at heading time Mr. P. V. Wright, of Manitoba Pool Elevators, together with Mr. L. H. Newman, Dominion Cerealist, and Mr. A. T. Elders, of the Canada Malting Co., examined and classified the material.

Of all samples sent in by Manitoba Pool agents, O.A.C. No. 21 graded highest. 26.6% were classified "A". These samples proved to be chiefly O.A.C. No. 21, which was the only six-rowed variety 100% pure. A few two-row Hannchen and Canadian Thorpe also fell into the "A" group.

51 per cent. of the samples collected were classified "B", which are the general Manchurian type barley such as Mensury, White Manchurian, Manchuria, Oderbrucker, Gartons No. 56, Gartons No. 68, etc. The above barleys all seem to be mixed as to type and none of them exist in a pure enough state to meet the requirements of registration.

22.4% of the samples fell into the "C" class. These were Trebi, Wisconsin No. 38, and Regal, which are varieties excluded from malting grades and considered unsuitable for malting purposes, as well as some Manchurian barleys with a mixture of more than 10% of Trebi.

### Mixed Commercial Barley

The test shows that the seed being used for the production of malting barley in Manitoba and Saskatchewan is comprised of many types of Manchurian Barley, many of which have no variety name. When the crop from all these types reaches the avenue of commerce it is a mixture of 50% blue and 50% white barley, with some short club shaped and some long even shaped kernels. There is also a fair sprinkling of two-row barley among it. In general, it is a mixture.

This mixture of barleys is very

undesirable from the standpoint of both local and overseas malters because of the fact that some grains, particularly the two-row grains, germinate slower than others. O.A.C. No. 21 germinates very quickly and strongly and produces a malt of high extract and very satisfactory diastatic value.

### Registered O.A.C. No. 21 Recommended

The first step in producing a uniform malting barley is to have all farmers growing the same variety or varieties that will blend together satisfactorily where climatic and growing conditions are favorable. An immediate improvement can be made by changing the mixed Manchurian type barley for Registered O.A.C. No. 21 or seed which has been grown from Registered O.A.C. No. 21 since this variety is uniform and true to variety and was listed by Professor J. T. Harrison as the highest quality of malting barley.

This malting barley seed test has shown that many farmers are growing the general Manchurian varieties of barley such as Mensury, etc., under the name of O.A.C. No. 21. These barleys are much weaker in the straw than O.A.C. No. 21. Growers who are interested in the production of a higher quality malting type and who wish to secure better seed should talk this over with their local elevator agents who might be able to put them in touch with a producer of "A" type barley or get in touch with the Dominion Seed Branch, Commercial Building, Winnipeg, for names of growers of Registered O.A.C. No. 21 seed.

### THE WAY TO START

Oliver, son of F. Leclair, of Brunkild, on the suggestion of his father, had one of the good seed plots last year, became a member of the local elevator association and had the grain turned over to the Wheat Board. Mr. Leclair believes in starting them young; the boy is twelve years of age.

# Results of Co-operative Barley Tests

The following is a summary of results of co-operative barley tests under the auspices of the National Barley Committee, conducted by the Extension Service, Manitoba Dept. of Agriculture and the University of Manitoba, co-operating with Manitoba Pool Elevators.

In order to bring the results of the co-operative barley tests together for comparison the area in which the tests were carried out has been divided into six districts.

Northwestern district No. 1 comprises points on and adjacent to the Minnedosa, Yorkton C.P.R. line west of Shoal Lake, North Western District No. 2 being east of Shoal Lake as far as Neepawa. The other districts are Portage, Dauphin, Swan River and Winnipeg.

Results have been given under seven headings from information supplied by co-operators and inspectors.

The amount of lodging and rust is usually expressed in figures but it was felt more uniform results would be obtained by using the terms slight, medium, etc.

In analysing the yields it will be noted that Wis. 38 is slightly the highest with O.A.C. No. 21 a close second.

Peatland has given very good results from the standpoint of grade. This is possibly largely due to freedom from rust, this sort being quite resistant. Further tests however are necessary before this variety should be generally recommended.

Olli as may be seen is considerably earlier than the other varieties but is also rather low in yield.

Gartons has appeared from the results to be rather weak in the straw.

As mentioned in the previous progress report the past season has been abnormal with heavy storms in many districts which caused a great deal of lodging, making harvesting difficult and undoubtedly having an influence on results. In view of these abnormal conditions it is felt that the results should not be taken as final but would merit continuing further tests, including the

southern area of the province, which was omitted this year on account of possible grasshopper damage.

Samples from all tests are to be forwarded to Mr. L. H. Newman, Dominion Cerealist for protein and possibly malting tests.

Each co-operator is being supplied with yields and grades of his individual test along with summary of all tests.

	DISTRICTS						Average
	Portage	Dauphin	Swan River	Nor.-West No. 1	Nor.-West No. 2	Winnipeg	
No. of Co-operators ....	2	5	6	7	10	4	
<b>Days of Maturity—</b>							
O.A.C. No. 21 .....	74	79	79	82	79	66	76.5
Wis. 38 .....	80	82	84	85	83	68	80.3
Regal .....	80	79	79	82	78	69	78
Gartons .....	82	79	78	85	80	66	78.3
Peatland .....	82	82	81	88	80	70	80.5
Olli .....	71	71	68	76	65	61	68.6
<b>Height (inches)—</b>							
O.A.C. No. 21 .....	31	33	35	39	36	39	33.8
Wis. 38 .....	36	33	36	40	37	40	37
Regal .....	28	32	32	39	31	36	33
Gartons .....	31	32	31	34	32	36	32.6
Peatland .....	34	35	32	39	34	38	35.3
Olli .....	28	31	25	29	27	30	28.3
<b>Lodging—</b>							
O.A.C. No. 21 .....	S.	S.	S.	S.	M.	S.	
Wis. 38 .....	M.	M.	Free	S.	M.	Free	
Regal .....	M.	M.	Free	S.	M.	S.	
Gartons .....	B.	B.	M.	B.	B.	M.	
Peatland .....	M.	S.	Free	S.	S.	Free	
Olli .....	B.	M.	S.	M.	M.	S.	
<b>Rust—</b>							
O.A.C. No. 21 .....	S.	S.	S.	M.	S.	S.	
Wis. 38 .....	M.	M.	S.	M.	S.	S.	
Regal .....	M.	M.	S.	M.	M. to B.	M.	
Gartons .....	S.	M.	S.	M.	M.	S.	
Peatland .....	S.	S.	Free	Free	S. to Free	S. to Free	
Olli .....	B.	M.	S.	M.	B.	M.	
<b>Weight per Bushel—</b>							
O.A.C. No. 21 .....	42	47.5	49.3	47.1	46.6	48	46.7
Wis. 38 .....	47.5	46.7	49	48.7	48.1	48	48
Regal .....	38.5	41.5	48.5	43.4	42.8	44	43.1
Gartons .....	46.3	49.6	51.1	51.5	49.7	48.6	49.4
Peatland .....	46.5	50.5	52	52.8	50.7	49	50.3
Olli .....	34.7	45.1	47.3	42.8	41.5	45.3	42.7
<b>Yield (Bushels per acre)—</b>							
O.A.C. No. 21 .....	36.4	38.8	43.7	42.7	49.8	50.2	43.6
Wis. 38 .....	32.4	48.7	38.4	48.8	48.1	48.8	44.3
Regal .....	20.2	30.5	38.7	39.8	36.6	33.9	33.3
Gartons .....	26.6	44.2	37.5	38	36.2	45.3	37.9
Peatland .....	31.7	48.4	31	40	39.6	40.8	38.5
Olli .....	26.2	41.1	31.2	36.7	35.6	41.4	35.3

Grade—	2 Ex. 6 Row	3 Ex. 6 Row	3 C.W.	4 C.W.	5 C.W.	6 C.W.
	O.A.C. No. 21 .....	1	17	9	1	4
Wis. 38 .....			31	1	2	
Regal .....			12	5	8	9
Gartons .....		14	18	2		
Peatland .....	7	19	8			
Olli .....		5	7	5	8	6

(S.—Slight. M.—Medium. B.—Badly).



## EDITORIAL

### GEORGE F. CHIPMAN

The death of George F. Chipman, editor of *The Country Guide*, in tragic circumstances, on December 26, would come as a shock to the thousands of farmers in Western Canada who knew him as a champion of the organized farmers, a strong, convinced supporter of co-operation and an ardent advocate of the farm and the home beautiful. He was a firm believer in the application of science to the betterment of human life and in his own way he carried his belief into practical usefulness. Many farm homes in Western Canada have been recovered from prairie bleakness because of his work and many enjoy the sweeter fruits of the earth because of his help. The highest tribute that can be paid to any man is that he strove, and succeeded to the extent of one man's efforts, to make life more just, more wholesome and more beautiful: that is the tribute we pay to George Chipman.

### SEEING THE LIGHT

Before leaving Canada, I, in common with many others, felt that a change of government and more liberal customs and trade arrangements would be practically all that was needed to re-establish much of the former export trade (in wheat) to Europe. I feel now that the task, while not an impossible one, will be a more difficult one and will take more time than was anticipated.—E. Cora Hind, in *The Free Press*, January 11th.

For a number of years this little publication in its particular sphere has endeavored to keep the farmers of Manitoba—or at least those who were sufficiently interested—informed with respect to agricultural movements and government agricultural policies in the major countries of the world. We have repeatedly pointed out that the industrial and financial crisis aggravated a condition in world agriculture which of itself would have produced a serious crisis in the agricultural exporting nations. Briefly we may put that condition—with special reference to wheat—in this way:

The war put out of world trade a number of European agricultural countries (including Russia) while the trade they lost, substantially augmented by war needs, was picked up by extra-European agricultural exporting nations and especially Canada. After the war the most insistent demand upon the European countries was the rehabilitation of their agriculture and to this end certain national policies were adopted and certain movements within agriculture itself encouraged and supported.

In the meantime the Peace Treaty imposed onerous financial obligations (now realized to have been positively absurd) upon the vanquished nations, and these obligations necessitated commercial policies aimed at increasing exports and decreasing imports. Thus while the European agricultural countries were endeavoring to recover the agricultural trade they had lost, importing countries under the pressure of war debts and reparations were striving frantically to reduce imports and to increase exports while at the same time the extra-European countries which had enjoyed the trade which the fortune of war had given them, were producing as though no change was going on and as though they could keep that trade forever.

It was inevitable that these conflicting conditions would end in a collapse; it so happened that agriculture, industry and finance collapsed together. In the collapse agriculture, because of the very conditions of production it had created, "took the rap"; it could not control production as industry could and did, and in consequence the prices of agricultural products fell faster and further than the prices of industrial products.

The plight of agriculture the world over assumed proportions which compelled governments everywhere to adopt special measures for the protection, relief and security of the men on the land, and out of the situation there has emerged what might almost be called a new era for agriculture. Anyway, the world has never before seen such efforts to protect agriculture, or to get it to help itself by organized marketing and co-operative enterprises as may be seen today in practically every country in the world. We have in the columns of *The Co-operator* month by month followed these efforts in the various countries, and told of the legislation; bonusing, organization of marketing, development of co-operative enterprises, debt adjustment, tariff protection, and so on, by which the nations have saved their agriculture from utter ruin.

It is the product of these government policies which forms the subject matter of Miss Hind's article from which the paragraph quoted above is taken. She was evidently surprised to find imports controlled and restricted in Norway, Sweden, Germany and other countries and equally surprised at the very determined efforts to achieve self-sufficiency in agricultural products. So also apparently was *The Free Press* which, dazed by the revelation, could only say in its pontifical way:

"Miss Hind's judgment on this point, based as it is upon personal investigation, will be accepted as authoritative."

How magistral *The Free Press* can be, even in "the valley of humiliation" when it has to confess its "ignorance or hypocrisy," to use its own polemical language. Now we know by its own indirect admission that while it was fulminating against the International Wheat Agreement, stridently demanding a fire sale of Canadian wheat and denouncing every effort made in or out of Canada to reconcile the conflicting factors in the world wheat situation in a co-operative way, it really knew nothing of the actual situation, in which case it was ignorant, or it deliberately ignored the actual situation, in which case it was intellectually insincere. For there was available to it a mass of authentic, authoritative and impartial information—in books, pamphlets, periodicals, statistical bulletins, etc., but it brushed it all aside with the sneering description—"a mysterious hocus-pocus of statistics." Well, the "mysterious hocus-pocus" under the revealing and "authoritative" touch of Miss Cora Hind has become a formidable reality and so *The Free Press* prepares for a retreat from its cocksure attitude of the last four years and we may expect that its vociferous ignorance before the revelation will be equalled by its vociferous wisdom after it. For *The Free Press* can always declaim when it cannot argue and dogmatise when it cannot reason.

# Annual Report of Manitoba Co-operative Conference

The outstanding features of the work of the Conference during 1935 relate to the organization of agriculture from coast to coast, including special organization in the west, the unifying of the co-operative movement and the promotion of one press medium of publicity, together with events connected with the Natural Products Marketing Act.

## Chamber of Agriculture

In the first month of the year the Conference received from Mr. W. E. Haskins, of the British Columbia Tree Fruit Board, an invitation to attend a Dominion-wide agricultural conference at Ottawa in February, to discuss the formation of a Dominion Chamber of Agriculture. The conference decided the matter was of sufficient importance for the Manitoba co-operatives to be represented at the meeting and your secretary was appointed to attend.

The Ottawa meeting as reported to you on February 28th was not a success, but it agreed upon another meeting for the same purpose at Toronto in November, and created a committee, composed of representatives from each province who were to disseminate information in their respective provinces regarding the proposed Chamber of Agriculture.

In March the Conference decided that it was desirable to have the four Western provinces organized and the secretary was instructed to communicate with western co-operatives with respect to a conference to discuss western organization. The result was the holding of a meeting of western co-operatives at Calgary on July 29th at which the Western Agricultural Conference (W.A.C.) was formed, to include the four western provinces. The provisional officers of the W.A.C. are: president, J. H. Wesson, Saskatchewan; vice-president, E. D. Barrow, British Columbia; secretary, J. T. Hull, Manitoba.

In the summer months preparations were being made for the meeting at Toronto, Mr. Cowan of Peterboro, acting as secretary

for the organization committee. The date set was November 26-28, and on November 23 a meeting of the Western Agricultural Conference was held in Winnipeg and the matters discussed which were on the agenda for the Toronto meeting. The Conference appointed its secretary, J. T. Hull, as its representative for the Toronto meeting and Mr. Burnell was appointed by Manitoba Pool Elevators.

The national conference was an encouraging and successful meeting.

About eighty delegates with some visitors were registered during the three day meeting and the need for a national body to speak for the agriculture of the Dominion was conceded and agreed upon from the beginning of the proceedings. The name of the proposed national organization provoked some discussion but ultimately the name originally proposed by the British Columbia delegation—The Canadian Chamber of Agriculture—was adopted.

## Objects

The objects of the Chamber are:

1. To co-ordinate the efforts of the different branches of agriculture for the purpose of promoting their common interests through collective action.

2. To render such services to those engaged in agricultural pursuits as conditions may justify.

3. To assist in formulating and promoting national agricultural policies to meet changing national and international economic conditions.

Membership in the Chamber is confined to organizations that are national in scope, provincial and inter-provincial federations of farmers' organizations, and such other organizations as the executive of the Chamber may approve. All organizations, however, must be composed of bona fide producers of agricultural products.

## Board of Directors

A provisional board was elected consisting of one director from each of the provinces of British Columbia, Alberta, Saskatchewan, Manitoba, Ontario and Quebec.

In addition a director was elected to represent the Canadian Dairy Farmers' Federation and one to represent the Canadian Horticultural Council, both of which are national in scope. The board has power to add to its numbers, which leaves room for representation from the Maritime provinces.

The members of the provisional board are:

Alberta—R. H. M. Bailey, President, Alberta Milk Producers' Association.

British Columbia—Major E. E. Hutton, Vice-president, B. C. Chamber of Agriculture.

Manitoba—C. H. Burnell, Vice-president, Manitoba Pool Elevators.

Ontario — H. H. Hannam, Secretary, United Farmers of Ontario.

Quebec—W. J. Tawse, Quebec Federated Co-operative, and President, Canadian Horticultural Council.

Saskatchewan—J. H. Wesson, Vice-President, Saskatchewan Wheat Pool, and President, Western Agricultural Conference.

Canadian Dairy Farmers' Federation — A. H. Mercer, president of the Federation and general manager of the Fraser Valley (B.C.) Milk Producers' Association.

Canadian Horticultural Council — L. F. Burrows (Ottawa) secretary of the Council.

The following officers were elected by the provisional board:

President—J. H. Wesson, Saskatchewan; 1st Vice-president—H. H. Hannam, Ontario; 2nd Vice-president—R. H. M. Bailey, Alberta; Secretary—H. B. Cowan, Peterboro, Ontario.

The first task of the Chamber is to effect in the eastern provinces as complete organization as exists in the west. An effort to unite all the organizations in Ontario in a provincial conference will be made immediately. When eastern organization has reached a satisfactory stage the provisional board will meet and secure incorporation and arrange to get the organization on a permanent basis.

The meeting heard addresses

from Dr. J. B. Reynolds on "National Farmers' Organizations"; Professor W. M. Drummond on "The Financial Position of Canadian Farmers"; Professor Plumtre on "The Central Bank"; Professor Leitch on "The Principles of the Natural Products Marketing Act"; and H. B. Cowan on "The Railway Situation." Officials of seven or eight marketing schemes gave details of operation and results.

The meeting passed resolutions approving the principles of the Natural Products Marketing Act, and urging the extension of reciprocal trade agreements within the Empire.

Organizations represented at this National conference included:

National and inter-provincial—Canadian Dairy Federation, Canadian Horticultural Council, Canadian Poultry Sales, Canadian Livestock Co-operative, Co-operative Union.

Quebec—Co-operative Federee de Quebec.

Nova Scotia—N. S. Fruit Growers.

Ontario—Ontario Whole Milk Producers' Assoc., Ontario Grape Scheme, Ontario Vegetable Growers, Ontario Fruit Growers, First Co-operative Packers, U.F.O. Co-operative, United Farmers of Ontario, Ontario Honey Producers, Ontario Manufactured Milk Products, Western Ontario Bean Marketing Board, Ontario Flue-cured Tobacco Scheme, Ontario Cheese Patrons' Association.

Manitoba—Manitoba Co-operative Conference, Manitoba Pool Elevators.

Saskatchewan — Saskatchewan Co-operative Conference, Saskatchewan Wheat Pool, Sask. Livestock Co-operative.

Alberta—Alberta Milk Producers' Association, United Farmers of Alberta.

British Columbia—B. C. Tree Fruit Board, B. C. Tomato and C. M. Board, Associated Fruit Growers, Fraser Valley Milk Producers, B. C. Vegetable Growers, B. C. Chamber of Agriculture.

There were visitors at the conference from Toronto University, government departments of agriculture, farm magazines and technical agricultural societies. Mr. Graham Towers, Governor of the

Bank of Canada, looked in and met delegates informally.

#### The Western Producer

At the annual meeting last year the Poultry Marketing Co-operative raised the question of pushing The Western Producer in Manitoba and when a substantial circulation had been secured adopting it as the official organ of the co-operatives in Manitoba. The matter was referred to the executive and in April a meeting was arranged attended by members of the executive, members of the boards of Manitoba Pool Elevators, Saskatchewan Wheat Pool, and Mr. Waldron of The Western Producer, with members of the board of Alberta Wheat Pool sitting in. At this meeting it was agreed that The Western Producer should be vigorously pushed in Manitoba and that when the circulation reached 15,000, The Manitoba Co-operator should be dropped. The secretary of the conference wrote all Pool Elevator agents and a number of secretaries of Poultry Pool locals, asking them to act as circulation agents of The Western Producer.

The circulation of The Producer at the present time is about 6,500 in Manitoba, an increase during the year of about 1,500. Officers of our many co-operative locals should be directly encouraged to a greater activity in pushing The Western Producer if we are to reach the objective of 15,000 in a reasonable time.

#### Natural Products Marketing Act

The outstanding event connected with the Natural Products Marketing Act was the scheme of the Poultry Marketing Association. The scheme as passed by the Dominion Marketing Board was published in full in The Co-operator of January and in the same issue the conditions of voting on the scheme were published. The Conference in January passed a lengthy resolution endorsing the scheme and urged its adoption by the poultry and egg producers of the provinces. Although the scheme received a substantial majority of favorable votes in Saskatchewan and Alberta it was heavily defeated in Manitoba and in consequence abandoned. In the meantime the livestock marketing organizations in the three prairie provinces got together and

eventually drafted a scheme which, however, has been held up pending the outcome of the submission of the Act to the Supreme Court.

In March the Conference appointed a committee to draft amendments to the Provincial Marketing Act. This committee saw Premier Bracken and discussed amendments and additions to the Act, especially with regard to marketing within the province. Nothing, however, was done in the legislature owing to the nearness of prorogation and at the present time the government is awaiting the decision of the Supreme Court, with regard to this and similar legislation.

In April the Saskatchewan Court of Appeal declared invalid the legislation under which regulations regarding the marketing of certain farm products had been issued and the decision was later reinforced by a similar judgment in the Alberta Court.

All this kind of legislation is now under review by the Supreme Court of Canada—including social legislation—to which the government has referred it in order to clear up the question of its constitutionality.

The national conference at Toronto passed unanimously a resolution supporting the Natural Products Marketing Act and asking that the principal features of it be continued, and that such complementary provincial legislation as may be necessary to implement the Dominion Act be uniform throughout the Dominion.

#### Tariff on Petroleum Products

In February the Conference supported the application of the Saskatchewan co-operative trading associations to the Tariff Board and the federal government for the entry of petroleum products into Canada free of duty, and for the Tariff Board to hold sessions in Western Canada to hear arguments for the removal of the duty. In accordance with this policy Mr. J. W. Ward on March 25th appeared before the Tariff Board at Regina and presented a case for the removal of the duty on petroleum products.

The Conference also made representations in this respect to the provincial government and urged that it join with the Saskatchewan and Alberta governments in ap-



pearing before the Tariff Board at eastern sittings. We also urged the provincial government to give consideration to the establishment of oil and gasoline standards. The government promised to look into this latter proposition. The provincial government was associated with the other western provinces in making representation at the eastern sittings of the Tariff Board, for the removal of the duty on petroleum products.

### The Economic Council

The Conference in February approved the government's declared intention to establish a National Economic Council and recommended in a formal resolution that a representative of the co-operative movement be appointed. The resolution was forwarded to the Prime Minister and duly acknowledged. Subsequently the Conference nominated its secretary as the representative and this nomination was endorsed by other co-operative bodies in Western Canada.

### M. A. C. Students

As in 1933, it was arranged with Dr. Grant that fourth year students at Manitoba Agricultural College meet with representatives of the co-operative organizations to get first hand information on their set up and operation. This year, however, it was possible for the students to meet only one organization; they met Manitoba Pool Elevators, on Saturday, April 13th. It may be possible to make better arrangements this year although it should be understood that the arrangements are made to suit the convenience of the students.

### League of Nations

In February the Conference referred to the executive a suggestion from the League of Nations Society in Canada that the Conference take out corporate membership, involving a minimum subscription of \$10.00 a year, in the Society. The executive subsequently authorized the secretary to take out the membership, which entitles the Conference to certain literature of an informative, educational and news character issued by the League and the Society.

### U. F. M. Chautauqua

In the summer the Conference joined with the U.F.M. in holding

a Chautauqua. A recommendation was made to the respective boards of the member associations that the fullest possible support be given the Chautauqua and members of co-operative boards took an active part in it. Twenty-one meetings were held and all were well attended. It is probable the Chautauqua will be repeated this year.

### The Conference and the U.F.M.

In September the Conference discussed a resolution sent to the Conference by the board of Manitoba Co-operative Wholesale, suggesting that the Conference call a special meeting to consider plans for a bigger co-operative educational program. The executive of the Conference recommended that a meeting of the executives of the boards of the associated organizations be called. This recommendation was accepted and the meeting was held on November 18th. There were present representatives of Manitoba Pool Elevators, the Poultry Marketing Association, Co-operative Dairies, Co-operative Wholesale, Co-operative Livestock Producers, Vegetable Growers' Co-operative, Co-operative Marketing Board and the United Farmers of Manitoba.

The meeting strongly supported the proposal to have The Western Producer as official co-operative organ in the province. It gave serious consideration to a proposal to unite the Conference and the U.F.M. and appointed a committee to meet the executive of the U.F.M. for further discussion. It was also decided to reconvene on December 17th to receive the report of the committee and also a report from the secretary on the national conference at Toronto.

The committee met the executive of the U.F.M. on November 22nd. After some discussion the following resolution was carried unanimously:

We agree the need exists to unify the educational activities for the furtherance of the co-operative movement in the province of Manitoba.

Eventually a committee was appointed consisting of Messrs. Landreth, Ransom, Hull, for the Conference, and Mr. J. S. Wood, Mrs. Gray and Mrs. Johnson for the U.F.M., to prepare a memor-

andum setting forth a definite plan for the furtherance of the co-operative movement through the extension of the U.F.M., the memorandum to be submitted to the meeting of executives on December 17th. On December 12th Mrs. Gray informed us that Mr. J. S. Wood was confined to bed with pleurisy and that it did not seem possible to prepare a memorandum for December 17th. The president, after consulting with Mr. Ransom, decided to postpone indefinitely the meeting called for December 17th. No further action has been taken in the matter, pending the recovery of Mr. Wood.

### Broadcasting

Owing to the discontinuance of the daily broadcast and decline in revenue the Conference reluctantly decided to reduce the staff by releasing Mr. E. S. Russenholt as from May 31st.

Beginning on October 18th the Co-operative Marketing Board instituted a series of weekly broadcasts dealing with the principles, ideals and practice of co-operation. To date broadcasts have been given by Messrs. Ransom, McPhail, Ward and Hull, and addresses have been read from Dr. J. P. Warbasse, president of the Co-operative League of the United States, Sir William Dudley, president of the English Co-operative Wholesale Society, and Mr. Neil S. Beaton, president of the Scottish Co-operative Wholesale Society. The addresses are given every Friday night at 6.45 p.m.

### The Library

In March the executive recommended to the Conference that it ask the Co-operative Marketing Board to assist in financing the operation of the Pool Library so that a direct effort could be made to enlarge the library and extend the service. The recommendation was accepted and acted upon, and in May the Co-operative Marketing Board agreed to pay postage on the books up to \$500.00 and to spend \$100.00 on books, provided the library was made available to all rural residents. The proposition of the Marketing Board was accepted and it has made possible the replacing of books which were lost and a substantial addition of new books.

(Turn to page 17)



# THE CO-OPERATIVE MARKETING BOARD

Office—Eighth Floor, Wheat Pool Building. Telephone 905 160

Members of the Board

Hon. D. G. McKENZIE, Chairman

F. W. RANSOM, Vice-Chairman

F. H. DOWNING

W. A. LANDRETH

ROY McPHAIL

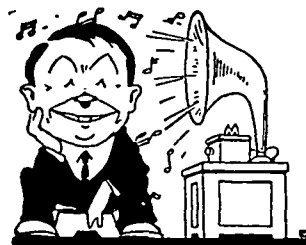
WILLIAM ROBSON

Secretary: JOHN W. WARD

## ON THE AIR

The weekly series of broadcasts being given under the auspices of the Co-operative Marketing Board is proving very popular, judging from the favorable comments being received from listeners and the requests which have been made for copies of the addresses.

The talks during the past month have been on "Reading with a Purpose," by J. T. Hull; "The Development of the Consumers' Co-operative Movement in Scotland," by Neil S. Beaton, president of the Scottish Co-operative Wholesale Society; "Co-operation by Consumers in Manitoba," by John W. Ward; and "The Co-operative Ideal in a Day of Conflict," by Dr. H. C. Grant. On January 24 the speaker will be Herbert Sulkers,



president of the Manitoba Vegetable and Potato Growers' Co-operative Association, whose subject will be "From Producer to Consumer."

The series will continue throughout the remainder of the winter and is to be heard over CKY, Winnipeg, and CJGX, Yorkton, from 6.45 to 7 p.m., Central Standard time, every Friday evening.

## AN UNWISE POLICY

A number of consumers' co-operatives in Manitoba which have otherwise experienced a very satisfactory year's business, find themselves handicapped at the commencement of the new year through having a large part of their working capital tied up in outstanding accounts receivable.

This is of course an old story. There is no co-operative principle that is more generally

recognized in theory and more frequently broken in practice than that of cash trading. Everyone knows that many a co-operative that was otherwise sound and flourishing has been crippled through giving too much credit, and yet many co-operative managers, sometimes with and sometimes without the approval of their directors, go on "selling" goods without being paid for them.

Credit business almost invariably results in direct losses through incollectable accounts; it always results in indirect losses through tying up capital that could be used to better advantage.

If someone went to a co-operative and asked for the loan of a few thousand dollars, he would be considered crazy, but nevertheless some co-operative locals have practically lent considerable sums of money to a few of their members by letting them have large quantities of goods without paying for them.

This is an unwise and dangerous policy. Some boards of directors have had the courage to insist on cash trading. They are the ones which are able to pay cash dividends and give a practical demonstration of the fact that it pays to co-operate.

## MINTO DOES WELL

An increase in business and a substantial surplus on the year's operations were reported at the annual meeting of the Minto United Farmers' Co-operative Association, Ltd., held in the Memorial Hall, Minto, on January 3. Considering the stormy day and the condition of the roads, a fair number of members was in attendance.

F. Flewett, president of the association, occupied the chair and submitted the report of the board of directors, which indicated good progress under trying conditions brought about by poor crops. The

report recommended the payment of interest on share capital at 5 per cent., a cash dividend on purchases at 2 per cent., and a further dividend on purchases to be distributed in the form of capital stock. This was approved by the meeting, and great satisfaction was expressed at the successful conduct of the business under the management of H. V. Pople.

## Business Expands

F. J. Leathers presented the auditors' report, prepared by Millar, McDonald & Co., chartered accountants, which showed a satisfactory gain in business compared with the previous year and gratifying net surplus on the year's operations. The addition of a lumber yard to the undertakings of the association accounted for a substantial increase in assets.

The meeting showed its confidence in the board of directors by re-electing the retiring board, consisting of F. Flewett, T. C. McKee, A. O. Sprott, J. G. Scott, F. J. Leathers, G. T. Williams and G. A. Graham.

F. J. Leathers was appointed delegate to the annual meeting of Manitoba Co-operative Wholesale, with H. V. Pople as alternate.

Greetings and good wishes were conveyed to the meeting from Manitoba Co-operative Wholesale by H. S. Coulter, field service man.

At the close of the meeting the ladies of the Minto U.F.W.M. served refreshments, which were greatly appreciated.

## ENTERTAINMENT AND EDUCATION

Following the Christmas season there has been a renewal of co-operative educational activities, and a number of meetings and entertainments have been held at which representatives of the

(Turn to page 15)

# Consumer Co-operation

MANITOBA CO-OPERATIVE WHOLESALE

Head Office: 316 McIntyre Bldg., Winnipeg

## A YEAR OF PROGRESS

By the time this issue of The Co-operator reaches our readers, delegates from the consumers' co-operative locals will be assembling in Winnipeg for the ninth annual meeting of the Manitoba Co-operative Wholesale, Ltd., which is being held on Wednesday and Thursday, January 22 and 23. The Wholesale has had another successful year, thanks to the fine co-operation of the local associations, and it is hoped that the annual meeting will devise plans and policies which will make 1936 an even better year than 1935. ¶¶

A report of the proceedings of the annual meeting of the Wholesale will appear on this page next month.

## LOCAL ANNUAL MEETINGS

Meanwhile reports and financial statements have been received from many of the local associations, showing substantial progress during the past twelve months.

It is particularly gratifying to know that the Square Deal association at Ewart is again making good progress. Crop failures have hit the Ewart district hard and business had to be suspended for a time, but the Square Deal got back into the ring last spring and did a very satisfactory year's business in 1935. The spirit shown in the Ewart district will bring its just reward in due time.

Hartney is in another district where crops have not been of the best during the last few years. The co-op has nevertheless continued to serve its members and by strict attention to business and economical operation has steadily made progress, enlarging its turnover and improving its financial position.

## AT VIRDEN

Wallace Consumers' Co-operative, with headquarters at Virden, held its annual meeting on December 6 under the able chairmanship of C. E. Ivens, Sr.

A feature of the meeting was a very interesting report from the

board of directors, presented by G. E. Wardle, managing director, which not only dealt with the operations of the past year but also indicated the great possibilities for expansion which lie before the association and the co-operative movement generally.

The financial statement showed a substantial increase both in turnover and in surplus for 1935 compared with 1934, and was received with much satisfaction by the members.

The retiring board was re-elected as follows: W. Morton, G. F. Wardle, H. R. Grose, C. E. Ivens, Jr., James Cope, James Stinson, and W. J. L. Hepburn.

W. J. Pollock, Kemnay, D. J. Wallace, Cartwright, and H. S. Coulter, Neepawa, were welcome visitors representing the Manitoba Co-operative Wholesale.

## CARTWRIGHT GOES AHEAD

A good attendance of members was recorded at the seventh annual meeting of Cartwright Consumers' Co-operative, held in the I.O.O.F. hall on January 4.

G. W. McMillan, president of the association, opened the meeting with an address on the principles of co-operation, pointing out the failure of the profit system and the necessity for the adoption of the co-operative method. Mr. McMillan also paid tribute to the late Peter Gibson, a former member and director of the association whose loyal support and splendid work on behalf of the association would, he said, be sadly missed.

G. W. Brogden, vice-president, submitted the directors' report,

dealing with business operations of the year and pointing out the progress which had been made in spite of unfavorable crop conditions.

## Dividends Paid

The report of the auditors, read by D. J. Wallace, secretary, showed a marked improvement in turnover and net returns compared with the previous year. After taking care of the required reserves it was decided to pay interest on capital stock at 5 per cent. and a patronage dividend of 2 per cent. A statement had been prepared for each member and those present who were entitled to cash dividends received their statements and cheques at the meeting. Absent members received their statements and cheques by mail after the meeting.

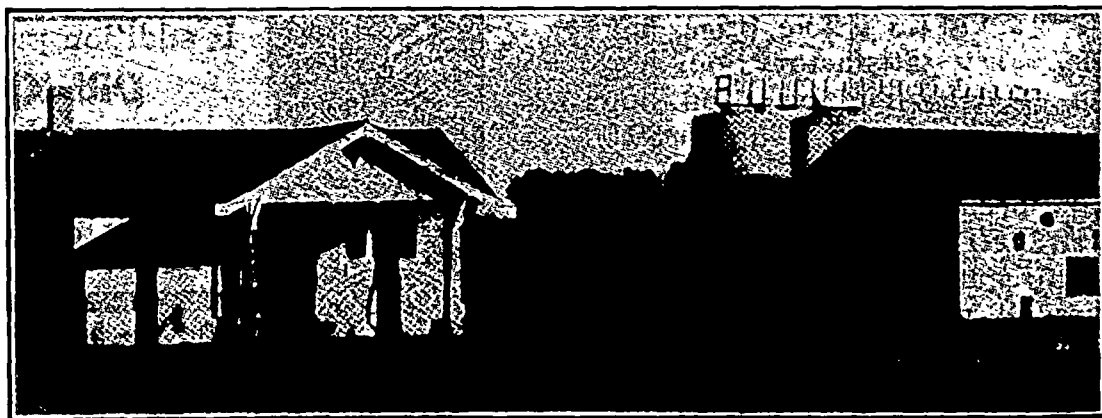
Interesting discussions, prompted by the reports presented and resolutions submitted, took place on the business of the association.

Five of the retiring members of the board of directors were re-elected, namely G. W. McMillan, A. H. Parkes, G. W. Brogden, Thos. R. McKenzie and T. R. Kidgell. Two new directors, George Olfrey and W. T. Trinbath, complete the board.

Greetings and good wishes from Manitoba Co-operative Wholesale, of which the association is a member, were conveyed by H. S. Coulter, fieldman for the Wholesale.

Votes of appreciation for the services of the board of directors, the secretary, D. J. Wallace, and the manager, R. S. Canfield, were enthusiastically passed.

At the conclusion of the meeting the new board met and appointed G. W. McMillan, president; A. H. Parkes, vice-president; G. W. Brogden, stock auditor; D. J. Wallace, secretary-treasurer; and R. S. Canfield, manager.



A CONSUMERS' CO-OPERATIVE AT RENVILLE, MINNESOTA

# Co-op. Livestock Marketing

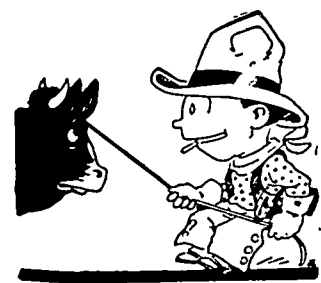
MANITOBA CO-OPERATIVE LIVESTOCK PRODUCERS, LTD.  
CANADIAN LIVESTOCK CO-OPERATIVE, LTD.

## TAKING STOCK

At the beginning of the year it is natural for organizations as well as individuals to look back over the past year's record and try to estimate just how much progress, if any, has been made.

With a co-operative marketing organization real progress cannot be determined by a study of the auditor's report. This should never be ignored, but a co-operative may have a prosperous looking balance sheet while its members and patrons are insolvent.

It is important also to recognize the fact that a board of directors may be well satisfied with the financial position of the co-operative, and the patrons may be reasonably well satisfied with the service they are getting through the co-operative organization may have ceased to be truly co-operative.



It will interest our members and patrons to know that the finances of the Livestock Co-operative have substantially improved during recent years. The earnings have been reasonably consistent, and since 1931 we have been steadily building up our reserves. Our members are familiar with the fact that during 1931 our reserves were seriously depleted due to the disastrous losses in shipping stock to the Old Country.

## Prices Improved

What about returns to the producer? On the whole, prices have been very satisfactory on hogs and sheep. The price on hogs has been from \$6.75 up to \$9.00 per hundred weight. Lamb prices have been ranging between \$6.50 and \$7.50 for some time back.

In regard to the cattle. During the fall run we made sales for good quality feeders at a price range of \$3.00 to \$4.50 per hundred weight. Best baby calves have sold from \$6.00 up as high

as \$8.50 in exceptional cases, and butcher steers have hovered around the five cent mark for some time past.

In comparison with last year, cattle prices have been high. Just what the American treaty will do to improve this condition is still an open question. The answer will depend on the trend of the American markets during the next few months. Suffice it to say that the prospect of a good price for beef cattle is considerably improved by the lowering of the American tariff on our cattle.

## Organization Work

During the past year the officials of the Livestock Co-operative have been engaged in work on the marketing schemes under the Natural Products Marketing Act. The value of this work will depend to some extent on the results of the test of the Act now being made in the Supreme Court of Canada. The most interesting feature of this work during the past months has been our intercourse with the two Western provinces and particularly with Alberta ranchers. Whatever may be the future of the livestock industry in Western Canada we are convinced that a sound working arrangement between producers in the three prairie provinces will be the key to success.

Due to the amount of time and attention which was given during

the past year to this very important work, the local organizations have been seriously neglected by the provincial association. Might we sound a note of warning to our friends and patrons throughout Manitoba? If this organization is to remain a farmer-owned and controlled co-operative organization, it will be necessary for the producers themselves to take an active interest in this work.

Many of our annual meetings have not been held and it will be necessary to hold these during the late winter and spring. It had been the thought of the officials of the organization that these local annual meetings should have been held in conjunction with the meetings planned in connection with the marketing scheme but the break down of our program in connection with the Marketing Act prevented this. We would suggest that local officers see that the members and patrons in their various districts are kept in touch with the organization as far as possible.

## On the Air

How many of our readers are listening to our broadcast over CJGX, Yorkton, every Tuesday and Friday? We would invite our members and patrons to follow our report on the livestock market and be sure to ask their friends to listen in as well.

Katherine Mayo, author of India, has written another book along the same lines—The Face of Mother India. The British government is being deluged with demands from Hindus that the book be suppressed.

## Sure DEATH to PARASITES

Rid your livestock and poultry of parasites. Dri-Kil actually kills lice, ticks and mites and, in addition, prevents immediate reinfestation.

**DRI-KIL saves you 10 times what you spend**

Obtainable through your Wool Growers Association or Drug, Hardware, Seed and Feed Stores.

CANADIAN CO-OPERATIVE WOOL GROWERS LIMITED  
217 Bay St., Toronto. Branches in Regina, Weston, Lennoxville



# DRI-KIL

# Co-operative Dairying

A MESSAGE FROM MANITOBA CO-OPERATIVE DAIRIES

Head Office: 316 McIntyre Bldg., Winnipeg, Man.

## THE BUTTER SITUATION

Storage holdings of creamery butter in Canada on January 1st amounted to 31,751,000 lbs. as compared with 31,700,000 lbs. a year previous. Holdings on December 1st were almost two million pounds lower than on December 1st, 1934, and the wiping out in December of this difference has adversely affected the butter market during the last few days, the eastern markets showing a drop of about 2c by January 15. Withdrawals from storage in December were 7,486,000 lbs. as compared with 9,411,000 lbs. in the previous December, this drop

being accounted for either by increased production in December or by decreased consumption, or

very probably by a combination of the two.

At the time of writing Canadian production figures for December are not available. Manitoba showed an increase from 574,550 lbs. in December, 1934, to 827,896 lbs., an increase of 44%; but, of course, nothing like this percentage of increase can be expected in Ontario, Quebec or British Columbia. Canadian production for November was 13,479,000 lbs. in 1935 and 12,765,000 lbs. in 1934, an increase of about 5½%.

It was hoped that the reduced tariff would cause a considerable flow of cream to the United States but the movement does not seem to have gained much headway yet. We understand that the regulations governing such shipments are as follows and these regulations may have somewhat delayed the starting of shipments:

1. Each shipper must be in possession of a permit from the American authorities.
2. Where cream is collected and shipped through a creamery one permit to the creamery is sufficient.

3. Before this is issued it is necessary to have the herd and premises of each patron inspected and scored by an officer of the Health of Animals Branch at Ottawa and the creamery inspected and scored by one of the Provincial Dairy Inspectors.

4. No charge is made for these inspections.

It now seems fairly certain that unless cream exports materially reduce our butter make in the next two or three months, Canada will have more than can be consumed.

## THE DAIRY CONVENTION

The fifty-first annual convention of the Manitoba Dairy Association is arranged for Tuesday, Wednesday and Thursday, January 28, 29, and 30, in the Royal Alexandra Hotel, Winnipeg. On Tuesday morning the Holstein, Jersey and Ayrshire Clubs will

meet and the afternoon and evening are given over to meetings of the Manitoba Cattle Breeders' Association with an attractive list of speakers and discussions. The Wednesday program is in charge of the Producers' Section of the Dairy Association and both forenoon and afternoon are given to the discussion of topics of real interest and value to all cream shippers. Thursday is manufacturers' day.

If you are contemplating a visit to Winnipeg you might find it profitable to arrange to take in some of these meetings.

A recent decree of the French government prohibits the creation of new flour mills and the existing mills from producing more flour than they did in 1932.

If true generosity be sharing with others what you need for yourself how many rich people can be put in the category of generous?



**YOU CAN MAKE YOUR HORSE LAUGH**  
at Bots and Worms with  
**A SUR-SHOT**  
12½c treats a colt—25c a horse.  
**FAIRVIEW CHEMICAL CO. LTD.**  
REGINA, SASK.

**TRAP THE DIRT**  
Only one cream separator in all the world has a Dirt Trap that prevents dirt going through with the cream. It's the  
**Anker-Holth**  
This exclusive Dirt Trap insures CLEAN CREAM that will bring you top prices. And, there are ELEVEN other exclusive features on this separator, including the only bowl made in America and guaranteed in writing to be SELF-BALANCING. Ask for proofs. State Brand and Size desired.  
**ANKER-HOLTH MFG. CO.**  
**DIRT TRAP**  
Box 738-MC  
Sarnia, Ontario

## FREE TO ANY FARMER

The Royal Bank has booklets, prepared by competent authorities, on Livestock, Poultry, and Water Systems. Many farmers have found these books interesting and helpful. The Bank will be glad to supply a copy of ANY one of these booklets on request, free of charge.

THE  
**ROYAL BANK**  
OF CANADA



# Co-op. Poultry Marketing

A MESSAGE FROM MANITOBA EGG AND POULTRY POOL

Head Office: 402 Lombard Bldg., Main St., Winnipeg, Man.

## NOTICE OF ANNUAL MEETING

The fourteenth annual meeting of the Manitoba Co-operative Poultry Marketing Association, Limited, will be held in the Marlborough Hotel, Winnipeg, Manitoba, on Wednesday, February 19, 1936.

The meeting and banquet will both be held on the eighth floor of the hotel. Registration of delegates will commence at 8.00 a.m. The meeting will be called to order at 9.00 a.m.

### Resolutions

Copies of all resolutions that have been sent to head office will be forwarded to each local secretary on January 18. Please note that your local committee should hold a meeting and thoroughly discuss the resolutions so that delegates may be informed of the opinion of their locals as to what should be done with each resolution when presented for discussion.

### Notice to Delegates

On February 7, notices will be mailed from the head office of the Association to all delegates (if names have been duly reported to head office) informing them of the date, time and place of the annual meeting. Complete instructions will be enclosed, to purchase a single fare first class ticket to Winnipeg. Railroad certificates and identification card will also be enclosed with the notice. The certificate must be completed by the ticket agent from whom the single fare ticket is purchased, and deposited with the identification card when delegate registers at the meeting.

As the passenger service is somewhat limited on some lines, each delegate should secure information that will enable the use of the most direct route to and from Winnipeg. Going tickets may be purchased February 15th to February 19th, and are good for thirty days, but properly validated certificates must be presented and return ticket (one-third single fare) purchased not later

than February 22. Friends of the Association may take advantage of the reduced railroad rate but in order to secure reduced return ticket they must register at the meeting and secure a properly validated return certificate.

### Election of Directors

Four directors are retiring this year at the expiration of their term of office. All are eligible for re-election. They are as follows:

Dist. No. 7: W. A. Landreth.

Dist. No. 8: D. F. Campbell.

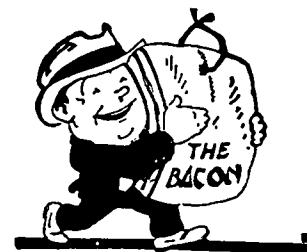
Dist. No. 9: R. H. Galloway.

Director at Large: H. B. Scott, representing the Retail Merchants Association.

At this annual meeting delegates representing the three districts will elect their respective directors and a director to represent the Retail Merchants Association will be elected by the meeting as a whole.

## FINAL PAYMENT ON THE 1935 DRESSED POULTRY POOLS

We are pleased to announce that the final payment on the 1935 export and Christmas dressed poultry pools will go forward to all shippers during the last two weeks in January. We wish to congratulate the producers who loyally supported this Association in



## POULTRY POOL FINAL PAYMENT

A total of 1,074,295 lbs. of dressed poultry was contributed by shippers to the 1935 export and Christmas dressed poultry pool conducted by Manitoba Co-operative Poultry Marketing Association. This has now all been disposed of and final payments totalling \$40,000.00 in addition to the advance prices paid at the time of shipping will go forward to producers within the next few days. The following are the advance, final and total prices paid by the Association for the different kinds and grades of poultry, all prices being net at loading points:

Grade	Advance Payment cents per lb.	Final Payment cents per lb.	Total cents per lb.
Turkey—Special . . . . .	17-18	5-4	22
Turkey—A Grade . . . . .	16-17	5-4	21
Turkey—B Grade . . . . .	14-15	5-4	19
Turkey—C Grade . . . . .	11-12	5-4	16
Turkey—Old Toms . . . . .	11-12	6-5	17
Turkey—Old Hens . . . . .	11-12	6-5	17
Turkey—Cull (D Grade)	—	10	10
Chicken—Milk Fed Special	18	3	21
Chicken—Milk Fed A Grade	17	2	19
Chicken—Milk Fed B Grade	15	2	17
Chicken—Special . . . . .	17	3	20
Chicken—A Grade . . . . .	16	2	18
Chicken—B Grade . . . . .	14	2	16
Chicken—C Grade . . . . .	11	1	12
Chicken—Cull (D Grade).	—	10	10
Fowl—A Grade . . . . .	12	1	13
Fowl—B Grade . . . . .	10	1	11
Fowl—C Grade . . . . .	7	2	9
Fowl—Cull (D Grade) . . . . .	—	5	5
Old Rooster . . . . .	7	2	9
Ducks—A Grade . . . . .	12	1	13
Ducks—B Grade . . . . .	10	1	11
Ducks—C Grade . . . . .	7	2	9
Geese—A Grade . . . . .	10	1	11
Geese—B Grade . . . . .	8	1	9
Geese—C Grade . . . . .	6	0	6
Geese—Cull (D Grade) . . . . .	—	5	5

spite of the very misleading propaganda put out by the so called "Friends" of the producers. We are sure that the substantial final payment being made by the Association will convince our supporters, as well as those who accepted the alluring bait held out by the so called "Friends" of the producers, that co-operative marketing of dressed poultry is the one and only way to assemble and distribute this product. Further evidence that co-operation pays is shown by the large percentage of high grades in pool shipments. Notwithstanding a greatly reduced production in 1935, which lowered the volume handled by the Association approximately 40 per cent., we made returns to our shippers on over 100,000 pounds of "Special" turkey and 41,000 pounds of "Milkfed" chicken. "Milkfed" chicken is a premium class, and we have yet to hear of any other concern, excepting this Association, grading or paying for "Milkfed" chicken in the country.

**1935 Voluntary Storage Egg Pool**

The final payment on the above

pool went forward to all who participated on December 31, 1935. The following is an excerpt from a letter received from a leading rural Manitoba merchant:

"By today's mail we received final payment on egg storage pool and wish to express our appreciation of this. We were not looking for much as the advance you had paid us at the time was equal to the price we were paying for receipts so we are just this much better off. As we have stated before, there is no doubt that this storage pool has a steadying effect on the market while the receipts are at their highest and we will always support it."

**Many Good Shipments**

We give below a few of the good turkey shipments by individual producers and a few giving total volume of turkeys by locals. There are many more worthy of mention but space will not allow publishing but a small percentage of them:

**Open All Year**

Our Winnipeg Branch, 85 Lombard Street, is open at all times

**TOTAL INDIVIDUAL SHIPMENTS OF TURKEYS**

Name	Address	lbs. "Special"	lbs. "A"	lbs. "B"	lbs. "C"
Mrs. Reg. Mathews	Darlingford	223			
Mrs. G. H. Harland	Minnedosa	537	223		
J. Brown	Souris	469	230		
Mrs. B. Nichol	Graysville	345	15		
Mrs. Alf. Blakeman	Two Creeks	313	70		
George Sneath	Elgin	282	44		
Miss Isobel Ross	Carievale	264	33		
W. Muldoon	Carievale	226	54		
W. F. Cason	Gilbert Plains	201	34		
Jean Robinson	Carberry	238	347		
Cliff Hoey	Brookdale	358	355	47	
Mrs. L. C. Lockhart	Swan River	560	394	16	
C. O. Carlson	Erickson	550	149	95	
H. Tibbatts	Foxwarren	728	425	141	20
Mrs. John Howden	Waskada	518	829	84	33

**TURKEYS LOADED BY LOCALS**

Locals	lbs. Special	lbs. "A"	lbs. "B"	lbs. "C"
Minnedosa	1200	1356	742	62
Pilot Mound	1681	3425	1677	242
Carman	1930	4797	2976	562
Shoal Lake	1622	2081	2122	356
Manitou	1617	1693	665	210
Oakburn	1891	2747	2150	869
Boissevain	2801	5985	5014	1436
Vista	2192	3257	1865	510
Rosburn	2389	4364	4460	1460

**A FEW OF THE HEAVIEST LOADINGS**

Ethelbert	24,638	pounds	Sifton	15,933	pounds
Boissevain	21,473	"	Killarney	15,027	"
Rosburn	18,611	"	Carman	14,119	"
Gilbert Plains	22,745	"	Bowsman	15,950	"
Bagot	19,298	"	Tantallon	15,603	"
Grand View	14,363	"	Garland	14,360	"
Foxwarren	16,479	"	Belmont	13,629	"

and we are prepared to handle shipments of live or dressed poultry and eggs, for which we will pay the current market price, f.o.b. the Branch. Our Lauder Branch is open for receiving eggs and will remain open all winter.

**THE CO-OPERATIVE MARKETING BOARD**  
(From page 10)

Co-operative Marketing Board have taken part in programs arranged by local co-operative and farmers' organizations.

These have included meetings at Oak Bluff, Oakville, Austin and Narol, addressed by F. W. Ransom; at Bagot, Beaver and Salem, addressed by D. W. Richmond; and at St. James and St. Andrews, where the speaker was J. W. Ward.

Motion pictures of co-operative activities as well as other educational films were shown at all these meetings with the exception of those at Narol and St. Andrews, which were held under the auspices of the Manitoba Vegetable and Potato Growers' Co-operative Association and were addressed by Herbert Sulkers, president, and George Cameron, secretary of that organization.

Large attendances were the rule at these meetings, and they were highly successful from both the entertainment and educational standpoints.

**At Swan River and Virden**

Meetings arranged for the near future include a series in conjunction with the U.F.M. in the Swan River Valley from January 25 to 31, at which the co-operative speaker will be J. W. Ward, and another arranged by the Wallace Consumers' Co-operative, to be addressed by D. W. Richmond, from February 3 to 7 and taking in Woodnorth, February 3; Hargrave, February 4; Ross School February 5; Elkhorn (afternoon) and Kola School (evening), February 6; Springvale (afternoon) and Laggan (evening) February 7.

Motion pictures will be shown and addresses on co-operation given at each of these meetings. By special request of a large number of children "Felix the Cat" will be included in the motion pictures, and it is hoped that there will be a good attendance both of young people and adults.

## PREDICT MORE MONEY FOR FARMERS IN 1936

Canadian farmers will probably have more money to spend during 1936 than was the case in 1935. Increased prices for most of the farm products, with the volume of the 1935 crop about equal to that of 1934, has placed the farmer in this improved position. In addition, the gradual expansion of industrial activity and moderate improvement in employment are contributing factors to an anticipated betterment in demand from within Canada. These facts are pointed out in the "Agricultural Situation and Outlook" to be issued shortly by the Dominion Departments of Agriculture and Trade and Commerce.

The "Outlook" in surveying the Canadian market for farm products points to the conditions existing in various other Canadian industries, such as mining, lumbering, construction and the iron and steel industry. Changes in the activity of these industries have a very real effect on the demand for farm products. The inter-relation of agriculture and

industry in Canada makes it necessary for farmers, as well as business men, to understand the situation in other fields of activity.

The Canadian export market for farm products is dominated by Great Britain and the United States. From Great Britain come encouraging reports of business recovery, which will likely be reflected in the volume and prices of imports, especially of farm products. Canada stands in a good position to share in any trade revival. The United States also has been showing considerable improvement in the general situation over that of 1934. Increased imports of animal products and vegetable food products during 1935 were of substantial importance to Canadian farmers and it would seem likely that this trade may be maintained, if not improved, during 1936. One of the disturbing factors to international trade during the depression has been the uncertainty regarding currency exchange. During 1935 there was a marked degree of stability between the currencies

of the United States, Great Britain and Canada, which, while not solving the problem, has led to a restoration of confidence. There are various factors in several countries that tend to prevent for the time being at least a greater international trade in agriculture, as well as other products.

Discussion of these and many other facts of interest is to be found in the "Agricultural Situation and Outlook." Copies of this publication will be available for free distribution to farmers and others interested, on or about the 15th of January. Application for copies should be made to the Publicity and Extension Branch, Dominion Department of Agriculture, Ottawa.

## CO-OPERATION AND PEACE

The Central Committee of the International Co-operative Alliance representing the national co-operative organizations in forty states, and over 100,000,000 affiliated members, assembled in Prague on the fortieth anniversary of the Alliance, and in the presence of the greatest menace

# Co-operation on the Air



Under the auspices of the Co-operative Marketing Board, a series of weekly broadcasts dealing with the social and economic problems of Agriculture from the Co-operative viewpoint will be given over stations CKY and CJGX on Friday evenings from 6.45 to 7 p.m., Central Standard time.



**Listen in Every Friday Night to CKY or CJGX**

*Hear What Co-operation is --- What it has Done --- What it Can Do*

to peace which the world has witnessed since the great war, declares:

1. Its unshakable conviction that the fundamental condition of the true progress of civilization and international understanding is peace, based upon the mutual confidence and respect of the people.

2. That the pursuit of this ideal is one of the main purposes of our system of economic co-operation and the initial impulse to the creation of the Alliance.

3. That the aims of co-operation must be pursued without regard to frontier or limitations of color, race, or creed.

4. That while the means of assuring world peace is inherent in our co-operative system which is based on equitable association, it is necessary that in the present crisis co-operators should demonstrate their solidarity with the world organization of the peoples in the maintenance of peace.

The Alliance therefore calls upon its affiliated organizations in every country to bring to the support of the League of Nations all the influence they possess and to support the efforts now being

made to secure collective security and universal peace.

**ANNUAL REPORT MAN. CO-OP. CONFERENCE**  
(From page 9)

There are in the library 3,461 titles, excluding the fiction. The circulation in 1935 was 2,918, compared with 1,923 in 1934. The peak year was 1930 with a circulation of 4,944 and 701 borrowers. The number of borrowers at December 31st was 428, as against 262 at the corresponding time last year.

The use of the library fell away badly from 1931 to 1934 but the figures given show that there is a steadily increasing use. In December, for example, the number of books sent out was 399, which



Guaranteed Bot and Worm Remover is the most sensible treatment—and the cheapest.  
**FAIRVIEW CHEMICAL CO. LTD.**  
REGINA, SASK.

compares with 270 for December, 1934, and 512 for December, 1930.

The question of rural library facilities is becoming one of increasing importance in the province. It has been taken up by the Manitoba Adult Education Association, and your secretary has been appointed chairman of the library committee of the Association. He has also, it may be mentioned, been appointed to the newly created library committee for the City of Winnipeg.

**KEEWATIN LUMBER COMPANY Ltd.**

We Specialize in

Egg Cases  
Butter Boxes

Poultry Boxes  
Poultry Coops

Our model factory is equipped to make wooden containers of all kinds—at lowest prices consistent with good workmanship and material.

Write us. Prompt attention to your orders—big or small

**336 TACHE**

**ST. BONIFACE**

**MANITOBA**

**RALPH'S SENSATIONAL PRICE SMASHING CLEARANCE SALE**

A sale sensation, scoring knock-out blows on the prices of Dresses. Your chance to buy beautiful, and stylish dresses at prices that are truly amazing. Read every item carefully and send your order without delay.



**SUNDAY NIGHT DRESSES**

**F-1**—A Grand Clearance Sale of Our Charming and Beautiful Sunday Night Dresses! Included in this group are stunning Evening Frocks in "Puff" short sleeve and "cape style" sleeves. Flared bias-cut skirts and lengths are 50 to 53 inches. Colors, Rust, New Reds, Navy, Brown, Purple, Blue and Green. Sizes 14 to 20. **Ralph's Special, Delivered 1.98**

Note—On account of low prices, no exchanges and no refunds on these dresses. Please give us three preferences as to color wanted.

**CHARMING and STYLISH DRESSES**

**F-2**—Astonishingly low prices on lovely and new stylish dresses. Delightfully thrilling and flattering new fashioned, made of Krinkle Crepes! Long sleeve styles! And pleated skirts of Day-time lengths. Colors, Blacks, Rusts, Blues, Reds, with contrasting trims. Sizes 14 to 20. **Ralph's Special, Delivered 2.19**

**F-3**—Women's Stylish Long Sleeve Krinkle Crepe Dresses. Daytime Lengths. Colors, Blacks, Browns, Navy. Smart contrasting trims. Sizes 38 to 44. **Ralph's Price, Delivered 2.49**

**F-4**—Stylish Dresses in "Cape" or short puffed sleeves. Daytime lengths. Same colors as F-3. Sizes 38 to 44. **Ralph's Price, Delivered 2.49**

**IMPORTANT** When you purchase a dress from Ralph's you get the latest and smartest styles newly arrived from the fashion centres! We maintain a service of not duplicating the same style in the same town. You therefore get a dress that's "Beautiful and Individual," and one entirely different from your neighbors'.

**F-5**—Smart Looking Large Size Women's Dresses, in long sleeve style. Newest Krinkle Crepes. Colors, Black, Navy and Browns. Sizes 46, 48 and 50. **Ralph's Special, Delivered 2.98**

**RALPH'S "BETTER" DAYTIME DRESSES**

**F-6**—Exceptional values in Newest, Smartest and most Fashionable long sleeve "Day-time" Dresses. Made from Heavy Crepes in plain shades! Also new early spring "Prints" with new gored or pleated skirts. Dainty contrast trimmed in colors. Blacks, Blues, Greens, Rusts, Navy. Misses' sizes 14 to 20; also women's sizes 38 to 44. **Ralph's Special, Delivered 2.98**

**SMART MISSES' DRESSES**

**F-7**—We have made a tremendous "Hit" with these really beautiful Crepe Krinkle "short puff" sleeve dresses. Daintily trimmed. Sizes 8 to 14 years. Colors, Greens, Reds, Blues. **Ralph's Special, Delivered 1.89**

**SPRING DRESSES**

**F-8**—Beautiful and stunning Gay New "Prints" and "Travel Tweeds" Crepe Dresses! Long sleeve styles, and pleated skirts. Sizes 14 to 20, also sizes 38 to 44. Beautiful designs on Black, Blue, Beige and Green Backgrounds. **Ralph's Special, Delivered 2.98**

Save This Ad. For Future Reference

**RALPH'S MAIL ORDER HOUSE**

614-616 Main St., Winnipeg, Man.

We Exchange We Refund We Pay All Delivery Charges

**A SUBSISTENCE LEVEL**

Argentina is not trying to create an artificial price level for wheat, says the minister of agriculture for that country, but only to enable the farmers to stay on the farms. He speaks of the new price set for Argentine wheat, 89½ cents, as affording only a subsistence to the farmers.

The new price is a jump from 52 cents to 89½. If the latter is on a subsistence level, what was the former?

When the Argentine set the 52-cent price, Canada was trying desperately to hold the price around 75 cents. It was the Argentine wheat that made it difficult for Canada to obtain a price representing the subsistence level to Canadian farmers. The Argentine had been appealed to, not once but several times, to join

this and other exporting countries to try to get prices up to a level that would at least cover the cost of production, and, while agreeing in principle, had failed to put into practice the measures that might have accomplished that result. In fact, in the past three years especially, the principal influence in the direction of low wheat prices has been the willingness of the Argentine to let wheat go for whatever traders were willing to offer at any time.

Now, on a "subsistence level" the price of Argentine wheat has been fixed at 89½ cents. It is a development Canadian farmers will hail with pleasure, of course, but they may be pardoned as they look back at the 52-cent price and wonder what it meant to the farmers of the Argentine.

—The Winnipeg Tribune.

**CLASSIFIED**

**REBABITTING**

**MANITOBA BEARING WORKS. CRANK-shaft grinding. Re-babbitting. Prompt service. High-class work. 169 Water St., Winnipeg.**

**INSURANCE**

Say you saw it in "The Co-operator"

**TO THE CO-OPERATOR READERS**

If you are interested in protecting your family at the lowest possible rate that is sound, in some cases from 50% to 60% of the ordinary insurance rates associated with investment features, then address a letter or post card to this Society. We will be glad to give you the required information. Over 3,000 members in the past few years already have availed themselves of the protection.

The Mutual Supporting Society of America  
Board Bldg., 325 Main St., Winnipeg

**SHEET METAL**

Say you saw it in "The Co-operator"

**CORRUGATED — BARGAIN PRICES.** Tanks, Troughs, Eavetrough. Everything in sheet metal. Canadian Rogers, Ltd., 1100 Winnipeg Ave., Winnipeg, Man.

**CORRUGATED IRON METAL SHINGLES** siding and roofing; anything and everything in sheet metal work. MacDonald Bros. Sheet Metal and Roofing Co., Ltd., 51-53 Alkins St., Winnipeg.

**HOUSEHOLD**

**GOOSE AND DUCK FEATHERS BOUGHT.** Submit samples before asking for quotations. Globe Bedding Co., Ltd., Winnipeg.

**BELTING**

Say you saw it in "The Co-operator"

**WRITE FOR SPECIAL BARGAIN LIST** on slightly used rubber belting. The Premier Belting Co., 800 Main St., Winnipeg.

**PERSONAL**

**IMPORTED-FRENCH-PHOTOS AND NOVELTIES-CATALOGUE WITH PICTURES FREE—DEPT. Z. PARIS NOVELTY - WINNIPEG, MAN.**

**FURS**

**NORTHERN QUEBEC MINK PELTS** topped Montreal fur sales 1935. Raise this strain profitably. Also Silver Foxes. Full particulars. Assiniboine Fur Ranch, 84 Canora, Winnipeg.



**HO-MAYDE Bread Improver**

Helps wonderfully during cold weather. Batter rises sooner even when chilled. More bread, better bread. Packet sufficient for 100 loaves, 20c.

C. & J. JONES, LTD  
WINNIPEG

**OLD GOLD**

Say you saw it in "The Co-operator"

**LOOK! REALIZE EXTRA CASH FOR** your Old Gold chains, watches, bracelets, rings, gold coins, teeth, etc. Canadian price \$35.15 fine ounce. Cash by return mail. Canadian-American Gold Purchasing Co., 615 Main St., Winnipeg, Man.

**POULTRY**

**WANTED—TWENTY-FIVE PURE BRED** Jersey Black Giant Pullets or yearling hens. Apply stating price to Box 20, Sinclair, Man.

**RUFF ORPINGTON COCKERELS, BLOOD** tested, government banded. April hatched. \$2.50 each. T. E. Helem, Medora, Man.

**PURE BRED WHITE ROCK BRED-TO-LAY** Cockerels. From good laying stock. Price \$1.50. Mrs. V. M. Clark, phone 101-6. Wawanesa, Man.

**MILLAR, MACDONALD & CO.**  
CHARTERED ACCOUNTANTS  
WINNIPEG MANITOBA

**VERY HEALTH BOOK!**  
**YOU'VE ALWAYS WANTED.**

**100 PAGES—47 ILLUSTRATIONS**  
Tells Cause and Drugless Treatment of 31 Common Ailments

**Health Facts Everyone Should Know**  
In clear, simple, non-technical language the COMPACT GUIDE tells you:

How to Conquer Indigestion, Rheumatism, Catarrh, Colitis, Nerve Exhaustion, Piles and 20 other common ailments.

How to correct Constipation—Without Drugs.  
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The Highlights of the 20th Century Health Science.

Leading Doctors and Surgeons Explain Mysteries Within the Human Body.

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23 important articles by Sir W. A. Lane, M.D., Dr. J. P. Thomas, Dr. R. L. Alsaker, Dr. Royal S. Copeland and many others.

**Invaluable in All Sickness—And Needed in Every Home**

**THOUSANDS OF GRATEFUL READERS**

THE REV. DR. H. HUDSON, of Winnipeg, declares: "It is like a University Course in the science of healthful living. Every home needs a copy"

"I think it is the truest book that I have read on health."—MRS. J. H. ALLAN, Milton West, Ont

"I have read every page of it—and am reading it again!"—MRS. M. MCKONE, White Rock, B C

"Your COMPACT GUIDE is truly a wonderful book, and is certainly worth its weight in gold to anyone who is desirous of keeping his body in perfect health," writes FRANCIS M. PLOWS, of Brandon, Man

**Guaranteed to Give You the Health Knowledge You Need**

If the "Compact Guide to Perfect Health" fails to provide the information about health and disease you are anxious to secure, The Health Supply Centre guarantees to refund double the amount you paid, upon the return of the book.



**Clip this Certificate**  
**Its Value is 90 Cents**

**CERTIFICATE**

**NOT GOOD AFTER APRIL 30, 1936**

I enclose 10 cents (to cover postage) and also this Certificate valued at 90 cents. This entitles me to receive, by return mail, one copy of your new \$1.00 book, "A Compact Guide To Perfect Health," together with a special diet chart outlining the best diet for the correction of:—

.....  
(State name of ailment)

NAME .....

ADDRESS .....

.....  
(Write or print plainly) MC-1

**The HEALTH SUPPLY CENTRE**  
325 DONALD STREET  
WINNIPEG, CANADA



# CLASSIFIED ADVERTISEMENTS

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Say you saw it in "The Co-operator"



**WATCH YOUR HORSE PLAY**

(When he is rid of Bots and Worms by

**A SUR-SHOT**

He'll work better, too—and it costs little.

**FAIRVIEW CHEMICAL CO. LTD.**  
REGINA, SASK.

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### LOW PRICES ON MOTOR REBUILDING.

Reboring, welding, rebabbiting. Service Machine Works, 756 St. Joseph, St. Boniface, Man.

### AUTO AND TRACTOR PARTS—USED AND

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## CREAM SEPARATORS

Retinning and Rebalancing  
All Work Guaranteed

The Sommers Machine & Metal Works Co.  
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## THE NEW & ONLY ALL RUSTPROOF-STAINLESS "WESTFALIA-STANDARD" & FAMOUS "DOMO" CREAM SEPARATORS

Best in Quality - Lowest in Price  
Prices as low as **\$18.95**



Closest Skimmers, Ball Bearings, Automatic Oiling, Speed Indicator, Self - Balancing Bowl, etc. Guaranteed for 10 yrs. We have the greatest and most complete line of separators. 24 models to choose from. Write at once for particulars and easy terms.

**STANDARD IMPORTING & SALES CO.**  
126 Princess St., Winnipeg, Man.  
Branch: 10133-99th St., Edmonton, Alta.

WE HAVE ON HAND A FULL LINE OF grain grinders, nearly all sizes and all makes, selling at low prices. Standard Gas Engine Works, Morden, Man.

## STAMMERING

STAMMERING CORRECTED. PAMPHLET gives full information. Write: Dennison School, 150 Carlton St., Toronto.

## MISCELLANEOUS

FOUR LBS. WOOL TWEED GOODS \$1.50. Mill ends, approximately 12 x 60 inches; assorted colors; suitable for winter quilts—\$1.50 postpaid. Eton Mills, Dept. MACO, Outremont, Montreal.

# Insurance

In all its branches—

at your service

**CANADIAN POOL AGENCIES, LTD.**

Wheat Pool Bldg. Winnipeg

## Buy, Sell or Exchange Through This Page

The cost is 3 cents per word one insertion; minimum 45c. Display 18c a line; minimum 14 lines (1 inch). Each initial or group of four figures counts as a word. Be sure to count name and address.

Farmers' advertisements for live-stock, seed grain, poultry and farm produce, displays with border and big type, cost \$2.25 for a space 1 inch deep by 1 column wide. This is for farmers only.

All advertisements and changes must reach this office not later than the 15th of the month in which ad is to be inserted. Cash must be mailed with the order.

## MEDICAL

**RELIEVE DELAYED AND STUBBORN** menstruation—use Kotab. Safe, reliable, no pills, taken in warm bath. \$3.00 postpaid. Paris Novelty, Alkins Bldg., Winnipeg.

**PERSONAL SANITARY RUBBER** goods. Guaranteed 5 years. Newest type. 24 for \$1.00. Novelty free with order. Paris Novelty, Dept. Z, Alkins Bldg., Winnipeg.

**GENTLEMEN BUY SANITARY RUBBER** supplies direct from manufacturer. Send 25c for six samples and price list or \$1.00 for 24 samples. We mail everything in plain sealed envelope. Novelty Rubber Co., Box 91, Hamilton, Ont.

**DR. J. L. WISEMAN, SPECIALIST, PROSTATE, kidney, bladder.** 909 Boyd Bldg., Wpg.

## Answer to Puzzle on Page 2.

There were 100 at the first meeting, 180 at the second, 90 at the third and 200 at the fourth.

## SANITARY RUBBER GOODS

Direct from manufacturer. Guaranteed 5 years. Newest type. 30 for \$1.00. Send money to

**HOUSEHOLD PRODUCTS CO.**  
615 Main Street - Winnipeg, Man.

**PERSONAL SANITARY RUBBER** goods catalogue (GM) free. Texide or Silvertex brand (three to hinged box), 24 for \$1.00. French Photo Novelty Catalogue (15M) with pictures 10c. Walton Smith Company, 826 Main St., Winnipeg.

**PERSONAL SANITARY GOODS. SAFE** grades, best quality. Write for catalogue. Reliable, established 1896. Universal Specialty Co., Box 2704, Montreal.

**SANITARY RUBBER GOODS. SILVER TEX** or Texide. Double tested—(very thin). Special 36 for \$1.00. W. Young, 307 Donalds Bldg., Winnipeg, Man.

**RATTLESNAKE OIL, INDIAN LINI-**ment, for treatment of rheumatism, neuralgia, aches, pains, etc. We are selling two \$1 bottles of Rattlesnake Oil Liniment and \$1 box of 14-Day Wonder Tablets and Blood Purifier, \$3 value, for \$1, postage prepaid. Send money order. Household Products, 615 Main St., Wpg.

## Wise Women Know

**LADIES! WHEN DELAYED, DON'T USE** doubtful medicines and expect results. D.F.S. Double Strength Pills force remarkable, speedy results in most discouraging delays. Mrs. K. says: "Had missed two months. After a few doses it started." Per box, \$3. C.O.D.'s accepted. Walton Smith Company, Dept. C, Winnipeg, Man.

## GERMAN DISCOVERY STOPS BED-WETTING IMMEDIATELY

A remarkable German discovery which stops bed-wetting instantly is now offered to sufferers everywhere by Dr. Zottmann's Method, Dept. 23, 520 Avenue Building, Winnipeg, Manitoba, without obligation. Send for free information and liberal guaranteed offer. Also state age and sex of sufferer. Advt.

## LIVESTOCK

## FEED for PROFIT

Do your cattle show symptoms of bone or wood chewing, stiffness in joints, poor physical condition? Or do you have difficulty in getting your cows "in calf"? If so, they lack calcium and phosphorous. Avoid trouble. Protect your pocket-book. Feed Shur-Gain Essential Minerals for Cattle now. Growing cattle will show greater increased gains per lb. of feed. Write for Free Booklet "Feeding Home Grown Grains for Profit."



**CANADA PACKERS LTD**  
St. Boniface  
Manitoba

**SHUR-GAIN ESSENTIAL MINERALS for CATTLE**

## TOBACCO

Say you saw it in "The Co-operator"

**HIGH GRADE SUN-CURED VIRGINIA** fine cut or pipe. \$1 per lb. English Shag, fine cut, per lb., 90c. Pipe, 70c. Virginia and Canal Mixture for pipe, 70c per lb. Postpaid. The London Tobacco Co., 447 Main St., Dept. C., Winnipeg.

**BURLEY, VIRGINIA, ZIMMER AND HAV-**ana Tobaccos, 5 pounds samples, leaf, flavoring and recipes, or 3 pounds (8 samples leaf and 2 samples manufactured), \$1.00 postpaid. Ruthven Co-operative Tobacco Exchange, Ruthven Ont.

**10 POUNDS GOOD OR 15 POUNDS BROK-**en Leaf Tobacco, \$1.75, postpaid. Jos. Horvath, Amherstburg, Ont.

**FIVE POUNDS BRIGHT LEAF BURLEY,** \$1.00. Four pounds Virginia Leaf Cigarette tobacco, \$1.50. Fifteen pounds No. 2 Burley, \$2.50. Postpaid with recipes. G. W. Jeffrey, Leamington, Ont.

**SPECIAL PRICES ON AGED LEAF TO-**bacco. Dark Leaf, \$8.50 cwt.; Choice Burley, \$13.50 cwt.; Virginia Leaf Pipe Tobacco, \$12.50 cwt. Packed in 50-lb. boxes, f.o.b. here. Natural Leaf Tobacco Co., Leamington, Ont.

## A. S. Bardal Funeral Service

A Capable and Sympathetic Service to Winnipeg and Western Canada for over 40 years

843 Sherbrooke St. Winnipeg

# Third Annual Garden Seed Distribution

FOR THE third successive year, The Western Producer has arranged with one of Canada's leading seed houses for a supply of garden seeds to be distributed to its subscribers. Last year over 15,000 of these free garden seed collections were distributed, and hundreds of other applicants were disappointed. This year, The Western Producer has ensured that every application for seed collections will be supplied. The only stipulation is that each application must be accompanied by a new or renewal subscription for not less than one year.

## FIFTEEN GENEROUS PACKETS OF CHOICE GARDEN SEEDS

Each seed collection consists of fifteen generous packages of seed that has been tested by the Dominion Seed Testing Laboratory. Fifteen different varieties are included. Collections will be mailed free and postage paid to your post office on receipt of your subscription to The Western Producer. The subscription rate is only \$1.00 per year.

### Here Is What This Free Collection Contains

**CARROT:** Early Chantenay: First-class table carrot and often used by market gardeners as main crop. Big yielder.

**LETTUCE:** Grand Rapids: early maturity; Sufficient for fifty feet.

**ONION:** Yellow Globe Danvers: skin is thin, of rich straw color; flesh is pearly white.

**PARSNIP:** Half Long Guernsey: sufficient seed for 250 feet of drill.

**TURNIP:** Swede Canadian Gem: this is a beautifully rounded turnip slightly flattened.

**PUMPKIN:** Sweet or Sugar: Packet will sow ten to fifteen hills.

**BEEF:** Detroit Dark Red: the best round, red beet. Good winter keepers.

**CUCUMBERS:** Early Russian type: sufficient seed to sow forty feet of row.

**CABBAGE:** Enkhuizen: Sufficient to produce 100 good heads.

**RADISH:** French Breakfast: only 25 days to maturity.

**ONION:** Barletta. Small white for pickling.

**TOMATO:** Earliana. One of the best extra early.

**TURNIP:** Summer. Early Golden Ball.

**WONDERBERRY:** Or garden huckleberry. Fruits first year from seed.

**LETTUCE:** Haneon Head. Ready after the leaf lettuce.

Address All Seed Applications to  
**The WESTERN PRODUCER**

**SASKATOON, SASK.**

#### IF MORE THAN ONE SEED COLLECTION IS DESIRED

One seed collection is supplied free with one year's subscription. If more than one collection is desired, they will be supplied by increasing the term of your subscription on the following basis:

\$1.00 for 1 yr.—1 collection  
\$1.70 for 2 yrs.—2 collections  
\$2.50 for 3 yrs.—3 collections

**NO MORE THAN 3 COL-  
LECTIONS SUPPLIED  
ANY ONE SUBSCRIBER**

#### Use This Handy Application Form

To The Western Producer, Saskatoon,  
Seed Distribution Department.

Gentlemen:

Please mail me free and postage paid ... .. seed  
collections as advertised in The Manitoba Co-operator. To  
qualify this application I am enclosing \$ . . . . .

for. . . . . year's subscription to The Western Producer.

NAME . . . . .

POST OFFICE . . . . .

R.R. or BOX NO. . . . . PROV. . . . .

For safety and to avoid possible disappointment, please remit  
by Post Office Money Order, Postal Note or Express or Bank  
Money Order.

**This Offer Good in Western Provinces Only**